

## Message Text

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PAGE 01 HONG K 15033 300838Z  
ACTION EA-09

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03  
INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02  
CIEP-01 LAB-04 SIL-01 OMB-01 L-03 H-01 NSC-05 SS-15  
STR-04 CEA-01 PA-01 PRS-01 SAJ-01 /084 W  
-----300844Z 029136 /17

R 300750Z DEC 76  
FM AMCONSUL HONG KONG  
TO SECSTATE WASHDC 3217  
INFO USLO PEKING  
AMEMBASSY TAIPEI  
AMEMBASSY TOKYO

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E.O. 11652: N/A  
TAGS: ETRD EINV CH TW US  
SUBJECT: PFIZER LIKELY TO JOIN USROCEC

1. A PFIZER CORPORATION EXECUTIVE BASED IN HONG KONG  
HAS APPROACHED THE CONGEN REGARDING MEMBERSHIP IN THE  
US-ROC ECONOMIC COUNCIL. PFIZER IS NOT YET A MEMBER OF  
THE USROCEC, BUT IS CONSIDERING MEMBERSHIP FOLLOWING  
RECEIPT OF A LETTER FROM A ROC AGENCY (PROBABLY INDUSTRIAL  
DEVELOPMENT AND INVESTMENT CENTER). THE REP'S REMARKS  
SUGGEST THAT PFIZER WILL JOIN THE USROCEC.

2. IN CONVERSATION WITH CONGENOFF, PFIZER REP RAISED  
ISSUE OF RUMORS OF ROC RETALIATION AGAINST FIRMS NOT JOINING  
USROCEC. REP SAID THAT PFIZER HAS SUBSTANTIAL BUSINESS  
WITH TAIWAN WHICH IT DOES NOT WISH TO JEOPARDIZE.  
CONGENOFF TOLD REP THAT ROC OFFICIALS HAVE DISCLAIMED ANY  
INTENTION OF PRESSURING FIRMS TO JOIN THE USROCEC OR OF  
RETALIATION FOR FAILURE TO DO SO. REP REPLIED  
POINTEDLY THAT HIGH LEVEL STATEMENTS MAY NOT BE REFLECTED  
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PAGE 02 HONG K 15033 300838Z

IN WORKING LEVEL DECISIONS, CONVEYING THE IMPRESSION  
THAT PFIZER DOES NOT DISMISS THE RUMORS. REP ASKED  
WHETHER THE USG WOULD PROVIDE GUIDANCE REGARDING MEMBER-  
SHIP. CONGENOFF STATED THAT THE DEPARTMENT CONSIDERS  
THIS A MATTER TO BE DECIDED BY THE FIRMS THEMSELVES.

3. REP INDICATED THAT PFIZER, WHICH IS NOW A MEMBER OF THE NCUSCT, HAS BEEN AGONIZING OVER THE USROEC MEMBERSHIP ISSUE FOR SOME TIME. HE STATED THAT THE OPTION OF WITHDRAWING FROM THE NCUSCT AND THUS ACCEPTING MEMBERSHIP IN NEITHER GROUP HAD BEEN CONSIDERED AND REJECTED. REP'S REMARKS CONVEYED IMPRESSION THAT PFIZER WILL JOIN USROEC, BUT THAT IT WILL NOT SEEK A SEAT ON THE BOARD OF DIRECTORS WHICH, REP NOTED, HAS CAUSED PROBLEMS IN CHINA FOR OTHER US FIRMS. REP MENTIONED THAT PFIZER CONTINUES TO DO REGULAR BUT MODERATE BUSINESS WITH THE PRC.  
CROSS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEMBERSHIP APPLICATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** coburnhl  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976HONGK15033  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760475-1204  
**From:** HONG KONG  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1976/newtext/t1976124/aaaaadhx.tel  
**Line Count:** 72  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** coburnhl  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 26 MAY 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <26 MAY 2004 by BoyleJA>; APPROVED <16 SEP 2004 by coburnhl>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PFIZER LIKELY TO JOIN USROCEC  
**TAGS:** ETRD, EINV, CH, TW, US, PFIZER CORPORATION, USROCEC  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006